

BOARD MEETING

May 13, 2020



4800 N. Broadway, Boulder, CO 80304

Phone: 720-564-4610 Fax: 303-939-9569

www.boulderhousing.org

Hearing Assistance: 1-800-659-3656

FRAMEWORK FOR DECISION MAKING

When evaluating decisions or determining what matters BHP should spend time on, in accordance with our fiduciary duties to always act in the best interest of the organization, we consider the following questions:

- **1.** Does this idea/action item further the goals of the organization?
- **2.** Is this relevant and helpful for our constituents/customers?
- **3.** What is the impact on staff?
- **4.** What is the impact on budgets?
- **5.** Is it strategic or operational?
- **6.** Is this within our span of control?



Board of Commissioners Meeting

Location: https://zoom.us/j/96864318407 May 13, 2020 • 9:00 a.m. - 11:30 a.m.

AGENDA

| 9:00-9:30 | Standing Agenda and Meeting Items | Page # |
|-------------|--|--------|
| | 1. Call to Order and Determination of a Quorum | |
| | 2. Public Participation | |
| | 3. Approval of Minutes from April 8, 2020 | 2 |
| | 4. Finance and Operations Update | 6 |
| 9:30-10:45 | Meeting Agenda | |
| | 1. Rental Income from April/May | |
| | 2. Rent Relief Program | |
| | 3. Housing Choice Voucher Program Update | |
| | 4. Organizational Financial Position | |
| | 5. Organizational Risk Projections (Short Term, Medium Term, | |
| | Long Term) | |
| 10:45-11:00 | Board Matters | |
| | 1. Resident Representative Council Update | |
| | 2. Board Announcements | |
| | 3. Additions to this Agenda | |
| | 4. Future Board Items and Board Calendar | 7 |
| 11:00 | Adjournment | |

BOULDER HOUSING PARTNERS Annual Meeting of the Board of Commissioners April 8, 2020 9:00 a.m. 4800 Broadway, Boulder, CO 80304

Commissioner Harris Jeremy Durham Others Present:

Penny Hannegan Commissioner Adams Commissioner Bissonette Jodi Bogen René Brodeur Commissioner Griffin Laura Sheinbaum Commissioner Levy

Commissioner McCord Tim Beal

Commissioner Schoenfeld Karen Kreutzberg Commissioner Walker Karin Stayton Commissioner Wallach Julia Arencibia

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I. Call to order and Determination of a Quorum

Commissioner Harris called the meeting of the Board of Commissioners to order at 9:02 a.m. A quorum was declared.

II. Oath of Office: Julie Schoenfeld and Matt Bissonette

Julie Schoenfeld and Matt Bissonette were sworn into office. They gave a brief introduction of themselves and their professional backgrounds.

III. Officer Elections and Committee Appointments

Jeremy Durham opened the floor for nominations for the Chair and Vice Chair of the Board of Commissioners.

COMMISSIONER GRIFFIN MADE A MOTION NOMINATING DICK HARRIS AS CHAIR OF THE **BOARD OF COMMISSIONERS.**

COMMISSIONER LEVY MADE A MOTION TO CLOSE THE NOMINATIONS FOR CHAIRPERSON. COMMISSIONER WALLACH SECONDED THE MOTION. THE MOTION PASSED UNANIMOUSLY.

COMMISSIONER HARRIS WAS ELECTED AS CHAIR OF THE BOARD OF COMMISSIONERS UNANIMOUSLY.

COMMISSIONER ADAMS MADE A MOTION NOMINATING CLAIRE LEVY AS VICE CHAIR OF THE **BOARD OF COMMISSIONERS.**

COMMISSIONER WALKER MADE A MOTION TO CLOSE THE NOMINATIONS FOR VICECHAIR. COMMISSIONER GRIFFIN SECONDED THE MOTION. THE MOTION PASSED UNANIMOUSLY.

COMMISSIONER LEVY WAS ELECTED VICE CHAIR OF THE BOARD OF COMMISSIONERS WITH 8 APPROVALS AND 1 DISAPPROVAL.

IV.Committee Assignments

Jeremy Durham gave a description of each Board Committee. According to the Board Bylaws, Board members are expected to be in at least one or more committees.

Finance Committee:

- o Dick Harris, Tony Adams, Julie Schoenfeld, Bob Walker, Claire Levy, Mark Wallach
- Development Committee:
 - Dick Harris, Tony Adams, Matt Bissonette, Julie Schoenfeld, Bob Walker, Claire Levy, Mark Wallach
- Nominating, Personnel, and Governance Committee:
 - o Dick Harris, Matt Bissonette, Bob Walker, Claire Levy, Nikki McCord
- Liaison to City Council:
 - o Mark Wallach
- Resident Representative Council:
 - o Pam Griffin
- Boulder Housing Partners Foundation:
 - o Bob Walker

V. Public Participation

There was no public participation. The Zoom Board Meeting information was posted on the main BHP website (boulderhousing.org).

VI. Approval of the Meeting Minutes

Consent agenda items approved:

1. Minutes from February 12, 2020

COMMISSIONER LEVY MOVED TO APPROVE THE MINUTES FROM FEBRUARY 12, 2020. COMMISSIONER MCCORD SECONDED THE MOTION. The motion to approve the minutes passed unanimously.

VII. Finance and Operations Update

Financial Report

Jodi Bogen, the Chief Financial Officer, introduced herself to the Board and gave an overview of the February 2020 financial dashboard and answered questions from the Board.

Jeremy clarified that we have two properties that BHP is in the process of renovating: Canyon Pointe and Glen Willow. We are keeping some units vacant in these properties for temporary relocations.

Commissioner Wallach asked when BHP could anticipate seeing the impact of COVID-19 in the financial dashboard. Jodi stated that we would be able to see financial impacts, especially in Maintenance, in the March and April 2020 financials.

Jeremy explained that BHP's approach to this crisis from the beginning has been to not expect a bailout. The BHP leadership staff is counting on our own financial resiliency and problem-solving skills to stabilize BHP. Staff is holding off on capital expenses and the Finance Team has identified budget savings areas. We are also in continued communication with EFAA (the Emergency Family Assistance Association) and Boulder County to develop strategies in order to stabilize residents broadly. The Finance Team is analyzing the potential of more targeted relief for residents that do not qualify to other resources because of their documentation status.

Jeremy mentioned that even though over half of folks we've heard from have experienced hardships, the majority provided a rent check for the month of April. We developed an analysis of

the current rent payment situation to see how rent relief to residents would provide stabilization not only to residents but to BHP as well.

VIII. Meeting Agenda

Line of Credit with First Bank - Resolution #2020-1

Jodi Bogen discussed Resolution #2020-1 to authorize a new Line of Credit with First Bank.

COMMISSIONER WALLACH MOVED TO APPROVE RESOLUTION #2020-1. COMMISSIONER WALKER SECONDED THE MOTION. The motion to approve the minutes passed unanimously.

Moving to Work Agreement - Resolution #2020-2

Karen Kreutzberg, the Moving to Work (MTW) and Federal Policy Director, introduced herself to the Board and discussed Resolution #2020-2, which allows the Executive Director to execute the Fourth Amendment to the Standard MTW Agreement.

COMMISSIONER LEVY MOVED TO APPROVE RESOLUTION #2020-2. COMMISSIONER WALLACH SECONDED THE MOTION. The motion to approve the resolution passed unanimously.

Housing Choice Voucher Administrative Plan Updates Resolution #2020-3

Karen Kreutzberg discussed Resolution #2020-3, which adopts changes made to the Administrative Plan. Karen said that there were no public comments on the Administrative Plan Updates that were brought to the Board in February 2020.

COMMISSIONER LEVY MOVED TO APPROVE RESOLUTION #2020-3. COMMISSIONER WALLACH SECONDED THE MOTION. The motion to approve the resolution passed unanimously.

VI. Board Matters

Resident Representative Council Update

Commissioner Griffin reported for the Resident Representative Council, which was done entirely through email correspondence. The council elected a new treasurer, Chuck Gaylord.

Board Announcements

Commissioner Wallach said that he was very impressed with Jeremy and BHP staff on their quick response to the COVID-19 crisis.

Additions to the Agenda

The Commissioners gave a brief introduction of themselves and the work they do.

Future Board Items

Commissioner McCord recommended for the Board to have a training on diversity, equity, and inclusion in the near future.

VII. Adjourn

COMMISSIONER LEVY MADE A MOTION TO ADJOURN THE MEETING OF THE BOARD OF COMMISSIONERS. COMMISSIONER WALKER SECONDED THE MOTION. The motion passed

| unanimously. | |
|---|--|
| The meeting of the Board of Commissioners adjourn | ned at 11:35 a.m. |
| Seal DATE: 4/8/2020 | |
| | Dick Harris Chairperson, Board of Commissioners Boulder Housing Partners |
| Jeremy Durham Executive Director | |
| Jason Acuña Recording Secretary | |



FINANCE SUMMARY

March 2020

BHP Statement of Activities

Year to date - March 31, 2020

Note; Red type reflects new or updated information from prior reports

| | | | | | | , ,,, -, -, -, -, -, -, -, -, -, -, -, -, |
|---|--------------|-------------------------------|-------------|-------|-----|--|
| | YTD | YTD | Vanianas Č | % Var | Def | Marianaa Fuulanatian |
| - | Actual | Revised budget | Variance \$ | % var | Ref | Variance Explanation |
| REVENUE | | | | | | |
| Operations Revenue | | | (100) | 00/ | | |
| • | \$ 2,685,044 | | (403) | 0% | | |
| Non Dwelling Rental Income | 33,507 | 24,433 | 9,074 | 37% | | |
| HUD-Operating Subsidy | 3,306 | 3,419 | (113) | -3% | | |
| Total Operations Revenue | 2,721,857 | 2,713,300 | 8,557 | 0% | | |
| Fee Revenue | | | | | | |
| Property Mgmt & Asset Mgmt Fees | 174,217 | 174,431 | (214) | 0% | | |
| Development Fees | 0 | 0 | 0 | 0% | | |
| Mgmt Fees - Tax Credits & S8 | 199,411 | 196,871 | 2,540 | 1% | | |
| Res Svc Income | 100,902 | 102,548 | (1,646) | -2% | | |
| Total Fee Revenue | 474,531 | 473,851 | 680 | 0% | | |
| Grants and Subsidies | | | | | | |
| HCV-HAP/Admin Revenue | 3,011,193 | 2,788,062 | 223,131 | 8% | Α | HUD increased funding in excess of budget; will continue to be favorable for 2020 |
| Non Federal Grants and Donations | 144,075 | 256,488 | (112,413) | -44% | В | Budget reflects faster lease up on COB PSH vouchers than actual. Leasing is ramping up |
| Non Federal Capital Grants and Donations | | | | 0% | | |
| · | 2,400,000 | 2,400,000 | 0 | | | |
| Federal Capital Grants | 0 | 0 | 0 | 0% | | |
| Federal Service Grants | 121,292 | 142,825 | (21,533) | -15% | | |
| Total Grants and Subsidies | 5,676,560 | 5,587,375 | 89,185 | 2% | | |
| Other Revenue | | | | | | |
| Tenant Fees and Utility Reimbursements | 128,522 | 85,548 | 42,974 | 50% | С | Began using utility billing service at more sites, not budgeted; \$13K fav; Admin fees at market rate sites; \$16K fav |
| Interest Income | 611,643 | 484,728 | 126,916 | 26% | | |
| Laundry Vending | 11,342 | 17,502 | (6,160) | -35% | | |
| Maint Charges to Prop | 471,430 | 495,726 | (24,295) | -5% | | |
| Miscellaneous Revenue | 33,437 | 5,569 | 27,868 | 500% | D | Budget is minimal for Misc sources of rev as not dependable, primary source are insurance dividends and rebates |
| Total Other Revenue | 1,256,375 | 1,089,072 | 167,303 | 15% | | |
| Total Revenue | 10,129,323 | 9,863,598 | 265,725 | 3% | | |
| EXPENSES | | | | | | |
| | | | | | | |
| Salaries and Benefits Salaries and Benefits | 1,579,340 | 1,604,773 | 25,433 | 2% | | |
| | , , | 1,604,773 1,604,773 | , | | | |
| Total Salaries and Benefits | 1,579,340 | 1,604,773 | 25,433 | 2% | | |

BHP Statement of Activities

Year to date - March 31, 2020

Note; Red type reflects new or updated information from prior reports

| | YTD Actual | YTD Revised budget | Variance \$ | % Var | Ref | Variance Explanation |
|--|---------------|-----------------------|-------------|-------|-----|---|
| Property Costs | | | | | | |
| Management Fees | 69,922 | 69,007 | (914) | -1% | | |
| Maintenance Materials | 80,282 | 87,734 | 7,452 | 8% | | |
| Contract Labor & Repairs | 280,140 | 289,243 | 9,103 | 3% | | |
| BHP Contract Labor | 253,662 | 269,256 | 15,594 | 6% | | |
| Extraordinary Expense | 58,673 | 0 | (58,673) | 0% | | |
| Garbage and Trash Removal | 43,236 | 45,481 | 2,245 | 5% | | |
| Water and Sewer | 93,998 | 94,504 | 506 | 1% | | |
| Electricity | 33,441 | 31,236 | (2,205) | -7% | | |
| Gas | 52,730 | 69,053 | 16,323 | 24% | | |
| Utility Billing | 5,595 | 6,761 | 1,166 | 17% | | |
| PILOT | 5,762 | 5,285 | (477) | -9% | | |
| HOA Fees | 66,420 | 64,455 | (1,965) | -3% | | |
| Total Property Costs | 1,043,859 | 1,032,014 | (11,845) | -1% | | |
| Operating Expenses | | | | | | |
| Audit Fees | 26,100 | 23,096 | (3,004) | -13% | | |
| Bad Debt Expense - Tenants | 7,119 | 12,578 | 5,458 | 43% | | |
| Board Expense | 3,058 | 3,750 | 692 | 18% | | |
| Consultants & Contract Labor | 18,122 | 62,877 | 44,756 | 71% | Е | Fav variance relates to timing and curtailed spending |
| Depreciation & Amortization | 1,158,480 | 1,156,338 | (2,141) | 0% | _ | Tav variance relates to timing and surtained operating |
| Dues and Fees | 18,848 | 26,345 | 7,497 | 28% | | |
| Expendable Equipment | 38,369 | 46,903 | 8,534 | 18% | | |
| HCV-HAP Expense | 2,660,391 | 2,567,359 | (93,033) | -4% | | |
| Insurance Expense | 121,457 | 120,048 | (1,409) | -1% | | |
| Interest Expense | 988 | 983 | (5) | 0% | | |
| Legal Expense | 4,810 | 18,100 | 13,290 | 73% | | |
| Mileage & Vehicle Expense | 16,193 | 20,381 | 4,187 | 21% | | |
| Miscellaneous - Expense | (16,641) | 21,010 | 37,651 | 179% | F | neg non cash adj related to tax credits \$38K, brings this on track vs. budget |
| Mortgage Interest Expense | 652,924 | 658,927 | 6,003 | 1% | • | nog non oden daj rodica to tak orodito poort, sinigo tino en dadit ro. saaget |
| | 032,924 | 030,921 | 0,003 | | _ | Non cash interest rate swap adj recorded quarterly is not budgeted, excluding this \$50K |
| Bond Fees | 75,020 | 20,604 | (54,417) | -264% | G | item. reduces variance to budget to normal timing difference |
| Advertising/Marketing | 2,447 | 12,058 | 9,610 | 80% | | |
| Office Supplies | 7,755 | 11,364 | 3,609 | 32% | | |
| Other Administrative Expenses | 10,240 | 9,369 | (871) | -9% | | |
| Phone Expense | 23,737 | 27,203 | 3,466 | 13% | | |
| Printing & Postage Expense | 18,520 | 14,785 | (3,735) | -25% | | |
| Property Mgmt & Asset Mgmt Fees | 174,217 | 174,431 | 214 | 0% | | |
| Resident Services Fees | 17,568 | 17,682 | 114 | 1% | | |
| Staff Training | 15,853 | 40,375 | 24,522 | 61% | | |
| Service Grant Expense | 213,191 | 372,735 | 159,544 | 43% | н | Offset by lower Service grant Income; mainly slower lease up COB voucher program relates to Ref B |
| Total Operating Costs | 5,268,766 | 5,439,300 | 170,534 | 3% | | 3,106,980 |
| Total Expenses | 7,891,966 | 8,076,088 | 184,123 | 2% | | |
| Income before Gain on Acq./Disp. Of Assets | \$ 2,237,357 | \$ 1,787,510 \$ | 449,847 | 25% | | |
| Gain (Loss) on Acq./Disp. of Assets | 0 | 0 | 0 | 100% | | |

449,847

25%

Note: Explanations provided for positive variances >\$50,000 and 5% and for negative variances >\$25,000 and 5%

2,237,357 \$ 1,787,510 \$

TOTAL NET INCOME (LOSS)

BHP Balance Sheet March 31, 2020 and December 31, 2019

| | Actual | Actual | Net Change | | Note; Red type reflects new or updated information from prior reports |
|---|-----------------|----------------|-------------|-----|---|
| | March-20 | December-19 | YTD | Ref | Comments |
| ASSETS | | | | | |
| Current Assets | | | | | |
| Unrestricted Cash and Cash Equivalents | \$ 7,753,047 \$ | 5,098,904 \$ | 2,654,143 | I | Includes Development Equity funds which have increased \$2.4M due to Inclusionary Housing funds received from COB. |
| Reserved Cash - Replacements and Other | 3,393,461 | 3,366,522 | 26,939 | | |
| Accounts Receivable | 741,142 | 1,272,625 | (531,483) | J | \$390K backlog at year end 2019, amounts due from HUD on SNAP / CFP grants, Insurance funds and intercompany receivables at year end 2019, received Q1 2020. |
| Accounts Receivable-Tax Credits | 554,002 | 463,382 | 90,620 | | and intercompany receivables at year end 2013, received Q1 2020. |
| Accounts Receivable - BHP Intercompany | 0 | 0 | 0 | | |
| Notes Receivable - Current | 864,880 | 864,880 | 0 | | |
| Prepaid Expenses | 216,590 | 332,958 | (116,369) | K | Typical amortization of prepaid insurance premiums |
| Supplies-Inventory | 0 | 0 | (0) | | |
| Total Current Assets | 13,523,122 | 11,399,272 | 2,123,851 | | |
| Restricted Cash | | | | | |
| Restricted Cash - Other | 5,078,563 | 5,512,099 | (433,537) | L | Used \$340K of City funds toward 30Pearl infrastructure project and \$90K of PSH voucher funds in Q1 as expected |
| Restricted Cash - Section 8 | 131,206 | 131,311 | (105) | | · · |
| Restricted Cash - Tenant Security Deposits | 576,469 | 517,935 | 58,534 | | |
| Total Restricted Cash | 5,786,238 | 6,161,345 | (375,107) | | |
| Capital Assets | | | | | |
| Construction in Progress | 322,177 | 193,163 | 129,014 | М | Ongoing PreDevelopment costs; New Acq; \$60K Mt Calvary \$7K; Madison Woods; \$56K |
| Furniture Fixtures and Equipment | 1,022,493 | 998,917 | 23,576 | | |
| Real Estate Assets-Land and Buildings | 143,952,991 | 143,952,991 | 0 | | |
| Less: Accum Depreciation Real Estate Assets | (38,413,313) | (37,257,512) | (1,155,800) | N | Normal depreciation |
| Total Capital Assets | 106,884,348 | 107,887,559 | (1,003,210) | | |
| Other Assets | | | | | |
| Other Assets Notes Receivable | 82,315,602 | 82,315,602 | 0 | | |
| Development Fees Receivable | 2,807,966 | 2,807,966 | 0 | | |
| Interest Receivable Notes | 7,023,348 | 6,431,918 | 591,430 | 0 | Normal interest accrued on soft debt from tax credits |
| Partnership Investments | 439,412 | 408,649 | 30,763 | | |
| Net Amortized Costs | 3,078,098 | 4,406,750 | (1,328,652) | P | Reversal of Year End entry to reflect \$1.3M to be paid to Canopy @ ROP, LLLP at construction completion; impacts Deferred Outflow (asset) and Short term accrual (liability) see X below |
| Escrow Deposits Receivable | 3,700 | 0 | 3,700 | | · · · · · · · · · · · · · · · · · · · |
| Total Other Assets | 95,668,126 | 96,370,885 | -702,758 | | |
| TOTAL ASSETS | 221,861,835 | 221,819,060 \$ | 42,775 | | |

BHP **Balance Sheet** March 31, 2020 and December 31, 2019

| | Actual | Actual | Net Change | | Note; Red type reflects new or updated information from prior reports |
|------------------------------------|-------------------|----------------|--------------|-----|---|
| | March-20 | December-19 | YTD | Ref | Comments |
| LIABILITIES & EQUITY | | | | | |
| LIABILITIES | | | | | |
| Current Liabilities | | | | | |
| Accounts Payable | \$ 351,313 \$ | 454,103 \$ | (102,790) | Q | Normal decrease due to year end accruals |
| Accrued Payroll | 199,405 | 169,202 \$ | 30,203 | | |
| Accrued Payroll Taxes and Benefits | 87,743 | 125,176 \$ | (37,433) | | |
| Accrued Compensated Absences | 343,678 | 304,988 \$ | 38,690 | | |
| AP Tax Credits | 0 | 1,325,973 \$ | (1,325,973) | R | Reversal of Year End entry to reflect \$1.3M to be paid to Canopy @ ROP, LLLP at construction completion; impacts Deferred Outflow (asset) and Short term accrual (liability) see P above |
| Other Accrued Expenses | 141,438 | 217,820 \$ | (76,382) | | |
| Deferred Revenue | 3,515,871 | 3,976,787 \$ | . , , | s | Decrease due use of prefunding; \$337K 30Pearl Infrastructure and \$119K COB PSH |
| Current Portion of Long Term Debt | 1,394,123 | 1,394,123 \$ | | | |
| Current Port Bonds Payable | 60,000 | 60,000 \$ | | | |
| Prepaid Rent | 48,624 | 27,031 \$ | 21,593 | | |
| Security Deposits | 552,625 | 522,938 \$ | 29,687 | | |
| Total Current Liabilities | 6,694,820 | 8,578,140 | -1,883,320 | | |
| Long-Term Liabilities | | | | | |
| Notes Payable | 3,000,000 | 3,000,000 \$ | - | | |
| Accrued Interest Payable | , , , , <u>-</u> | (0) \$ | | | |
| Mortgages Payable | 70,558,640 | 70,904,923 \$ | | Т | Normal amortization of Mortgage principal |
| Bonds Payable | 1,825,587 | 1,790,678 \$ | 34,909 | | |
| Net Pension Liability | 10,583,615 | 10,583,615 \$ | - | | |
| Total Long-Term Liabilities | 85,967,842 | 86,279,217 | (311,374) | | |
| TOTAL LIABILITIES | 92,662,662 | 94,857,357 | (2,194,695) | | |
| EQUITY | | | | | |
| Total Equity | 129,199,173 | 126,961,703 | 2,237,469 | U | Main component is \$2.4M Inclusionary Housing Funding reimbursing prior year acquisitions |
| TOTAL LIABILITIES AND EQUITY | \$ 221,861,835 \$ | 221,819,060 \$ | 42,775 | | |

Note (1): Explanations provided for balance sheet changes > \$100,000. Note (2): BHP has a Line of Credit available for borrowing of up to \$9.6 Million.

BHP Statement of Cash Flows Year to date - March 31, 2020

Note; Red type reflects new or updated information from prior reports

| | For the month of March 31, 2020 Year to Date | | Ref | Current Month Comments |
|--|---|-------------------------------|----------|---|
| Reconciliation of Net Income to Net Cash Provided (Used) by Operating Activities Net Income (Deficit) | \$ 638,172 | \$ 2,237,357 | v | \$2.4M Inclusionary Housing funding received, reimbursing prior year acquisitions |
| Adjustments to Reconcile Net Income to Net Cash Provided (Used) by Operating Activities | | | | |
| Increase (Decrease) in Accum. Depreciation | 385,267 | 2,484,453 | W | Normal Depreciation \$390K backlog at year end 2019, amounts due from HUD on SNAP / CFP grants, Insurance |
| (Increase) Decrease in Accounts Receivable | 263,269 | 550,749 | X | funds and intercompany receivables at year end 2019, received Q1 2020. |
| (Increase) Decrease in Prepaid Expenses | 35,717 | 116,369 | Υ | Normal amortization of prepaid insurance premiums paid |
| Increase (Decrease) in Prepaid Rent and Security Deposits (Increase) Decrease in Reserved Cash | 24,725 (32,016) | 51,280 (26,939) | | |
| (Increase) Decrease in Restricted Cash | 121,279 | 375,107 | Z | Used \$340K of City funds toward 30Pearl infrastructure project and \$90K of PSH voucher funds in Q1 as expected |
| Increase (Decrease) in Payables and Accrued Expenses Increase (Decrease) in Deferred Revenue | 8,689 (196,410) | (1,583,572) (460,915) | AA AB | Reversal of Year End entry to reflect \$1.3M to be paid to Canopy @ ROP, LLLP at construction completion; impacts Deferred Outflow (asset) and Short term accrual (liability) Decrease due use of prefunding; \$337K 30Pearl Infrastructure and \$119K COB PSH |
| Total Adjustments | 610,521 | 1,506,532 | | |
| Net Cash Provided (Used) by Operating Activities | 1,248,693 | 3,743,889 | | |
| Cash Flows from Investing Activities | | | | |
| (Increase) Decrease in Construction in Process (Increase) Decrease in Furniture Fixtures and Equipment | 27,735 0 | (129,014) (23,576) | AC | Ongoing PreDevelopment costs; New Acq; \$60K Mt Calvary \$7K; Madison Woods; \$56K |
| (Increase) Decrease in Notes and Interest Receivable | (221,803) | (625,894) | AD | Normal interest accrued on soft debt from tax credits |
| Net Cash Provided (Used) by Investing Activities | (194,068) | (778,484) | | |
| Increase (Decrease) in Mortgages and Bonds Payable Net Cash Provided (Used) by Financing Activities | (87,751) (87,751) | (311,374) (311,374) | AE | Normal amortization of Mortgage principal |
| GP contributions to LLLP | 0 | 0 | | |
| Net Increase (Decrease) in Cash and Cash Equivalents Net Increase (Decrease) in Cash and Cash Equivalents Unrestricted Cash and Cash Equivalents - Beginning | 975,834 6,777,101 | 2,654,030 5,098,904 | | |
| Unrestricted Cash and Cash Equivalents - Ending | 7,752,934 | 7,752,934 | | |
| | | | | |

| BHP CASH Report | December-19 | January-20 | February-20 | March-20 | | |
|--|-------------|------------|-------------|-----------|--------------|-----------|
| | | 2.1 | | | Decad Tower | Surplus |
| Unrestricted Cash Available for Operations | Balance | Balance | Balance | Balance | Board Target | (Deficit) |
| BHP Operating Reserves | 3,010,456 | 3,537,603 | 3,596,280 | 3,921,540 | 3,000,000 | 921,540 |
| BHP Replacement Reserves | 3,366,522 | 2,854,005 | 2,861,445 | 2,893,461 | 2,506,000 | 387,461 |
| | | | | | | |
| | | | | | | |
| Total Unrestricted BHP Cash | 6,376,978 | 6,391,608 | 6,457,726 | 6,815,001 | 5,506,000 | 1,309,001 |
| | | | | | _ | |
| Development Resources, Including LOC | Balance | Balance | Balance | Balance | | |
| | | | | | | |
| BHP Equity Fund | 1,749,023 | 1,378,541 | 3,092,604 | 3,597,479 | | |
| | | | | | I | |

| Development Resources, Including LOC | Balance | Balance | Balance | Balance |
|--|-----------|-----------|-----------|-----------|
| BHP Equity Fund | 1,749,023 | 1,378,541 | 3,092,604 | 3,597,479 |
| City of Boulder; 30Pearl Entitlement Project Funds | 96,283 | | | · · |
| Line of Credit - Available | 9,592,000 | 9,592,000 | 9,592,000 | 9,592,000 |

| Unrestricted Cash - Restricted by Property/Program | Balance | Balance | Balance | Balance |
|--|---------|---------|---------|---------|
| MTW Reserves (1) | 334,802 | 484,871 | 597,177 | 734,028 |
| Total Unrestricted Cash Restricted by Program | 334,802 | 484,871 | 597,177 | 734,028 |

⁽¹⁾ Note MTW target changed to \$0 in 2017 budget due to change in HUD Cash Management which requires excess funds to be held at HUD rather than PHA

| Replacement Reserved - Restricted by Bank or HUD | Balance | Balance | Balance | Balance |
|--|-----------|-----------|-----------|-----------|
| Other Restricted Funds | | | | |
| Tantra Rehab Funds ⁽²⁾ | 125,000 | 125,000 | 125,000 | 125,000 |
| Habitat Funds | 75,504 | 75,504 | 72,082 | 72,082 |
| Broadway East Bond Restricted Funds | 51,663 | 51,694 | 51,493 | 52,379 |
| COB PSH Program Funds | 212,039 | 176,251 | 148,976 | 121,619 |
| Canopy Contribution being held | 1,325,973 | 1,325,973 | 1,325,973 | 1,325,973 |
| Palo HOA Restricted Funds | 7,021 | 7,021 | 7,021 | 7,134 |
| 30 Pearl Garage construction restricted funds | 3,534,440 | 3,537,456 | 3,345,576 | 3,216,649 |
| S8/FSS Escrow | 84,176 | 68,265 | 73,421 | 74,938 |
| Section 8 NED NRA(HAP) | 128,915 | 126,801 | 120,489 | 131,206 |
| Total Restricted Cash Other | 5,544,731 | 5,493,965 | 5,270,030 | 5,126,980 |

⁽²⁾ Amount held for specific capital items at Tantra as required by bank.

Funds to be contributed to Canopy at end of Construction; Spring 2020

Notes

2 Months of operating expenses (including HAP)

\$3,500 per Workforce Unit

Boulder Housing Partners Portfolio Analysis

Annualized numbers are adjusted to exclude grant income,

| April 2019 - March 2020 | | | | | | | | | | |
|-----------------------------|------------------------|-------|--------------|---------------|----|---------|----|---------|-------------|----------|
| | | | | | | | j | PUPA | | |
| Duomonta | Address | Units | PUPA | PUPA | D | eserves | | NOI | PUPA | Adjusted |
| Property | Audress | umis | EGI | OpEx | N | eserves | | Net of | Debt | DSCR (1) |
| | | | | , | | | R | eserves | | |
| Arapahoe Court | 951,953 Arapahoe | 14 | \$ 4,149 | \$ (6,374) | \$ | - | \$ | (2,548) | \$ - | - |
| Madison | 1130-1190 35th St. | 33 | \$ 7,605 | \$ | | - | \$ | (1,047) | \$ - | - |
| Public Housing I Sub Total: | • | 47 | \$ 6,576 | \$ (7,858) | \$ | - | \$ | (1,494) | \$ | - |
| Arapahoe East | 4610 Arapahoe | 11 | \$ 13,222 | \$ (6,771) | \$ | (300) | \$ | 5,542 | \$ 1,747 | 3.17 |
| Dakota Ridge | 4900 10th St. | 13 | \$ 18,517 | \$, | | (300) | | 12,252 | \$ 7,511 | 1.63 |
| Sanitas Place | 3640 Broadway | 12 | \$ 12,659 | \$, , | | (300) | | 5,994 | \$ 3,019 | 1.99 |
| Twin Pines | 1700 22nd St. | 22 | \$ 12,429 | \$, | \$ | ` ' | \$ | 6,323 | \$ 3,083 | 2.05 |
| Combine Loan One Subtotal | | 58 | \$ 13,991 | \$ | \$ | | \$ | 7,436 | \$ 3,809 | 1.95 |
| 101 Canyon | 101-103 Canyon | 5 | \$ 24,884 | \$ (9,763) | \$ | (300) | \$ | 14,699 | \$ 7,213 | 2.04 |
| Hayden Place | 34th & Hayden Place | 24 | \$ 11,198 | \$ (5,967) | \$ | (300) | \$ | 4,827 | \$ 3,363 | 1.44 |
| Whittier | 1946 Walnut St. | 10 | \$ 13,374 | \$ (6,423) | \$ | (300) | \$ | 5,938 | \$ 2,621 | 2.27 |
| Woodlands | 2600 Block of Mapleton | 35 | \$ 14,084 | \$ (8,317) | \$ | (300) | \$ | 5,448 | \$ 5,233 | 1.04 |
| Combine Loan Two Subtotal | | 74 | \$ 13,782 | \$ (7,396) | \$ | (300) | \$ | 5,938 | \$ 4,407 | 1.35 |
| Twenty37 Walnut (2) | 2037 Walnut | 26 | \$ 16,997 | \$ (5,277) | \$ | (300) | \$ | 24,938 | \$ - | - |
| Bridgewalk | 602-698 Walden Circle | 123 | \$ 20,888 | \$ (6,689) | \$ | (550) | \$ | 13,347 | \$ 9,930 | 1.34 |
| Broadway East | 3160 Broadway | 44 | \$ 13,050 | \$ (7,619) | \$ | (330) | \$ | 4,503 | \$ 2,057 | 2.19 |
| Casey | 2453 Broadway | 6 | \$ 17,635 | \$ (5,837) | \$ | (300) | \$ | 11,498 | \$ 8,635 | 1.33 |
| Cedar | 1240 Cedar | 13 | \$ 16,587 | \$ (6,096) | \$ | (300) | \$ | 9,612 | \$ 5,072 | 1.90 |
| Foothills | 4500 block of 7th/8th | 74 | \$ 14,981 | \$ (8,410) | \$ | (300) | \$ | 6,195 | \$ 4,951 | 1.25 |
| Hayden Place 2 (3) | 3480 Hayden Place | 6 | \$ 13,630 | \$ (4,939) | \$ | (300) | \$ | 8,166 | \$ 5,903 | 1.38 |
| Tantra Lakes | 807-999 Moorhead | 185 | \$ 18,359 | \$ (6,819) | \$ | (300) | \$ | 9,390 | \$ 7,914 | 1.19 |
| Trout Farms | 2727 Folsom | 31 | \$ 13,008 | \$ (, , | | (250) | | - | \$ - | - |
| Midtown (2) | 837 20th St. | 13 | \$ 12,926 | \$ (, , | | (300) | | 4,846 | \$ - | - |
| Vistoso | 4500 Baseline | 15 | \$ 11,656 | \$ / | | (300) | _ | 3,964 | \$ 2,531 | 1.57 |
| Workforce Sub Total: | | 536 | \$ 16,573 | \$ (6,976) | \$ | (346) | \$ | 8,862 | \$ 5,809 | 1.53 |
| Portfolio Totals: | | 715 | \$ 15,916 | \$ (7,034) | \$ | (323) | \$ | 8,181 | \$ 5,427 | 1.51 |

April 2019 - March 2020

| April 2013 - March 2020 | | | | | | | | | | | |
|--------------------------------------|---------------------------|-------|----|-------------|---------------|----|---------|----|---------------------------|--------------|----------------------|
| Tax Credit Properties | Address | Units | j | PUPA EGI | PUPA OpEx | R | eserves | N | PUPA Net of eserves | PUPA Debt | Adjusted DSCR (1) |
| Broadway West | 3120 Broadway | 26 | \$ | 12,244 | \$ (7,000) | \$ | (338) | \$ | 4,235 | \$ 2,459 | 1.72 |
| High Mar | 4990 Moorhead Ave | 59 | \$ | 12,138 | \$ (6,629) | \$ | (292) | \$ | 4,635 | \$ 3,898 | 1.19 |
| Holiday | 1500 Lee Hill | 49 | \$ | 11,237 | \$ (7,102) | \$ | (200) | \$ | 3,913 | \$ 3,264 | 1.20 |
| Lee Hill (5) | 1175 Lee Hill | 31 | \$ | 13,529 | \$ (9,130) | \$ | (375) | \$ | 1,868 | \$ - | - |
| Palo Park | 3295 Palo Pkwy | 35 | \$ | 12,773 | \$ (7,170) | \$ | (305) | \$ | 4,607 | \$ 4,088 | 1.13 |
| Red Oak Park | 27th & Valmont | 59 | \$ | 12,171 | \$ (6,741) | \$ | (372) | \$ | 5,016 | \$ 4,334 | 1.16 |
| WestView | 4600 Broadway | 34 | \$ | 13,579 | \$ (5,862) | \$ | (330) | \$ | 7,387 | \$ 5,567 | 1.33 |
| Tax Credit Properties excluding Boul | der Comm & West End Comm. | 293 | \$ | 12,394 | \$ (7,004) | \$ | (311) | \$ | 4,579 | \$ 3,556 | 1.29 |
| West End Communities (4) | Various | 116 | \$ | 11,491 | \$ (5,152) | \$ | (512) | \$ | 5,364 | \$ - | - |
| Boulder Communities | Various | 279 | \$ | 11,965 | \$ (7,348) | \$ | (520) | \$ | 3,995 | \$ 2,910 | 1.37 |
| Tax Credit Sub Total: | | 688 | \$ | 12,068 | \$ (6,831) | \$ | (430) | \$ | 4,474 | \$ 2,695 | 1.66 |

| Properties in Transition | Address | | l |
|--------------------------|--------------------------|-----|---|
| | | | j |
| Canopy at Red Oak Park | 2625 Valmont Rd. | | E |
| Orchard Grove | Valmont and 34th | l l | (|
| Palo Park | 4525 Palo Parkway | | |
| Twenty37 Walnut | 2037 Walnut | | ľ |
| Trout Farms | 2727 Folsom | | I |
| West End Communities (4) | 700 Walnut; 301 Pearl St | ļ. | • |

Index of terms

PUPA - Per Unit Per Annum

EGI - Effective Gross Income = (Total Revenue - Grant Revenue)

Op Ex - Operating Expenses = (Total Expenses-Capital Expenses-Extraordinary Maintenance and Non-Op Ex)

NOI - Net Operating Income = (Net Income + Non OpEx)

DSCR - Debt Service Coverage Ratio = NOI/Debt

ADJUSTED - For Capital Grants, Capital Exp. and Extraodinary Maint.

NOTES: 1.15 DSCR is the Minimum Benchmark for all properties

- (1) DSCR is calculated after required reserve contributions. Portfolio totals include NOI from properties with no debt. All excess cash from properties is used in BHP operations.
- (2) Midtown & 2037 Walnut are pledged as collateral for BHP Line of Credit
- (3) Hayden Place 2 does not have DSC requirement given the small number of units. One vacant can have substantial affect on ratio
- (4) Previously was Project Based BHP Properties (Canyon Pointe & Glen Willow)
- (5) Lee Hill does not have permanent debt so DSCR does not apply.

FUTURE BOARD ITEMS

We've gathered the requested informational items the Board has asked to either learn more about or discuss. This is our current list and approximate timeline.

| | | Anticipated Date |
|---|--|----------------------------------|
| • | LIHTC Overview Presentation | June 2020 |
| • | Moving to Work Annual Report | July 2020 |
| • | Strategic Priorities Update | July 2020 |
| • | Madison and Woodlands Tax Credit Closing Resolutions | September 2020 |
| • | BHP Audit | 3 rd Quarter 2020 |
| • | Moving to Work Annual Plan Draft | 3 rd Quarter 2020 |
| • | County Housing and Transportation Funding Measure | 3 rd Quarter 2020 |
| • | Solar Garden | 3 rd Quarter 2020 |
| • | ManagerPlus Presentation | 3 rd Quarter 2020 |
| • | Strategic Priorities Update | October 2020 |
| • | 2021 Budget Draft | November 2020 |
| • | 2021 Budget Approval | December 2020 |
| • | Moving to Work Annual Plan Final Approval | 4 th Quarter 2020 |
| • | LIHTC Income Averaging and Middle-Income Housing | As Time Allows |
| • | Partnership Awards | (When in person meetings resume) |

2020 Boulder Housing Partners Commissioner's Calendar

| Date | Group | Time |
|--------------------------------|--------------------------------------|------------------------|
| JANUARY | BOARD RECESS | N/A |
| Mon. February 10 | Development Committee (as needed) | 4:00-5:00 |
| Wed. February 12 | Board Meeting | 9:00-11:30 |
| Mon. March 16 | Finance Committee – 2019 Review | 3:00-4:00 |
| Mon. March 16 | Development Committee (as needed) | 4:00-5:00 |
| Wed. March 18 | Board Meeting | 9:00-11:30 |
| | NPG Committee | |
| Thurs. April 2 Mon. April 6 | Development Committee (as needed) | 3:30-5:00 4:00-5:00 |
| Wed. April 8 | Annual Board Meeting | 9:00-11:30 |
| • | - | |
| Thurs. May 7 | NPG Committee | 3:30-5:00 |
| Mon. May 11 | Development Committee (as needed) | 4:00-5:00 |
| Wed. May 13 | Board Meeting | 9:00-11:30 |
| Tues. June 8 | Finance Committee – Audit Review | 3:00-4:00 |
| Tues. June 8 | Development Committee (as needed) | 4:00-5:00 |
| Wed. June 10 | Board Meeting | 9:00-11:30 |
| Thurs. July 2 | NPG Committee | 3:30-5:00 |
| Mon. July 6 | Development Committee (as needed) | 4:00-5:00 |
| Wed. July 8 | Board Meeting | 9:00-11:30 |
| AUGUST | BOARD RECESS | N/A |
| Tues. September 8 | Finance Committee | 3:00-4:00 |
| Tues. September 8 | Development Committee (as needed) | 4:00-5:00 |
| Wed. September 9 | Board Meeting | 9:00-11:30 |
| Mon. October 12 | NPG Committee | 3:00-4:00 |
| Mon. October 12 | Development Committee (as needed) | 4:00-5:00 |
| Wed. October 14 | Board Meeting | 9:00-11:30 |
| Tues. November 16 | Finance Committee – Draft and Budget | 3:00-4:00 |
| Tues. November 16 | Development Committee (as needed) | 4:00-5:00 |
| Wed. November 18 | Board Meeting | 9:00-11:30 |
| Mon. November 30 | Finance Committee – Final Budget | 3:00-4:00 |
| Mon. November 30 | Development Committee (as needed) | 4:00-5:00 |
| Wed. December 9 | Board Meeting | 9:00-11:30 |